



## Al Makaan Group

Company Profile 2023

## ABOUT US

Al Makaan is one of the leading Hotel and Catering Equipment & Supplies Companies in the region. We deal in various hospitality products required by the Catering and Hospitality Industry. With over a decade in Royal weddings & event equipment supply, Al Makaan has reached a certain level, in which it works its experience in the field, its customized equipment supply, as well as its idea innovation, so as to help you create a special wedding ceremony or any type of event.

Al Makaan's core business spans a number of industry sectors, of which are commercial catering and the hospitality market. The latter includes Restaurant and hotel supplies, premium home ware range, a gift line, and promotional products supplies.

Over the years, we have managed to build up a strong relationship between our suppliers and employees, who are well aware of the importance of quality and the standards we aim to achieve.

## OUR MISSION

Our mission is to add a touch of perfection to any place through decorative Products. We tend to make your life easier offering wares with outstanding designs and practicality.

## OUR VISION

Our vision is to become the supplier of first choice for all those who seek originality and perfection in space embellishment, from flooring to this vision would be within our reach by maintaining synergy between the level of our work and core values.

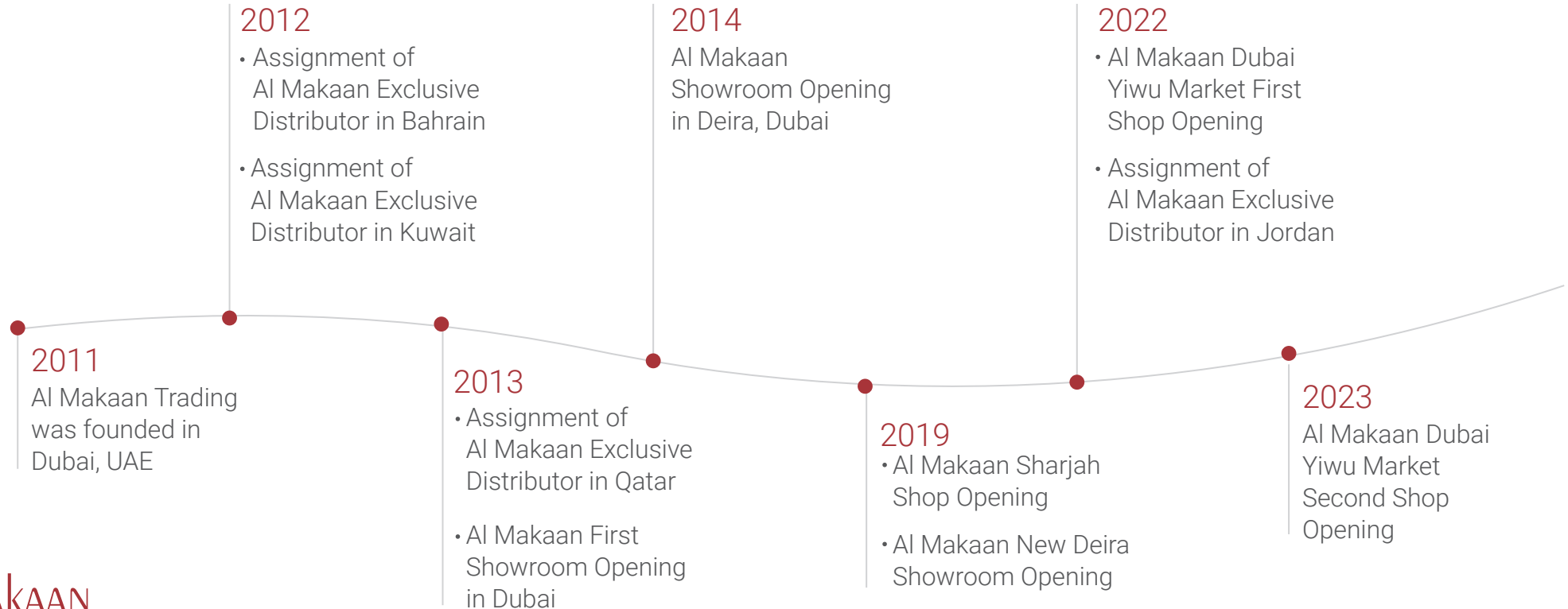
## CORE VALUES



Commitment | Creativity | Leadership | Honesty



# COMPANY MILESTONE



## OUR SERVICES



Import & Export



Hotel Ware



Home Ware & Gift Items



VIP Wedding &  
Event Equipment



Customized  
Equipment



Promotional Items &  
Private Label

## Import & Export

Trade is one of the major industries of the new millennium, a fact that motivated Al Makaan to enter the import/export field. Al Makaan's return on investment is defined abroad; it exports directly to all GCC markets and North Africa through its agent offices in China, United Arab Emirates, & Qatar. Al Makaan excelled in the import/ export field for it holds its own exquisite brand of Chinaware, Glassware, Acrylic ware, Buffet ware, Kitchen ware and VIP Tableware.

Our networks of customers are considered the market leaders in the Arab world. Being their preferred supplier company makes us proud.





## Hotel Ware

We, at Al Makaan, offer the finest hotel ware including hospitality and catering equipment, crockery, cutlery, glassware products, crystal ware, silverware, hotel furniture, and much more. We are a leading choice for 5 Stars Hotels suppliers. We combine luxurious designs with exceptional quality and functionality to offer you rich products at reasonable prices.

When you partner with Al Makaan Hotel Supply, you get more than just a sales person; you get a personalized one-on-one service from a dedicated representative.

## Home Ware and Gift Items

As part of our mission, Al Makaan team of professionals embellishes your home with unique furnishings, from small articles of household equipment, cooking utensils, and cutlery to table top products. With our premium products, we set your food tables with perfection.

In addition to home ware, we provide you with gift items that could be perfect for your home frill.



## VIP Wedding & Event Equipment

Al Makaan guarantees a memorable event! As a premier manufacturer and supplier of table top concepts in the international hospitality industry, AlMakaan has developed a wealth of experience and an appetite for customer satisfaction.

Using our extensive experience within the events industry, Al Makaan has become the ideal partner to fulfil all of your event requirements.



## Customized Equipment

Al Makaan products could be customized to your Specifications. We provide business solutions for our customers modifying our existing products or designing a custom product tailored to their specifications, via our Product Customization Service.

## Promotional Items and Private Label

Al Makaan also takes part in building a corporate image through private label products and corporate promotional items. Nowadays, effective marketing tools, considering product branding and promotional items, provide extended brand exposure and present a creative marketing spin. With our private label service, you are able to manufacture products for sale using our brand name or yours.

Moreover, Al Makaan provides you with complete business solutions such as product development, manufacturing, branding, and marketing.





## SHOPS & SHOWROOMS

Headquartered in the UAE, Al Makaan Has expanded its means of communication to have offices and showrooms in the UAE & through distributors and agents in China, Qatar and most of the GCC Countries.



Dubai Deira Showroom



Sharjah Shop



Dubai Yiwu Market Shops

# EXHIBITIONS

Al Makaan Usually Takes Place in many Local & Regional Exhibitions.  
Some of the Exhibitions we participated in during the past decade include:



Gulf Host 2018, Dubai



Food & Hospitality 2018, Oman



The Hotel Show 2019, Dubai



## EXHIBITIONS



Hospitality Qatar 2019, Doha



Hospitality Qatar 2021, Doha



Hospitality Qatar 2022, Doha

## CLIENTS

Al Makaan Has Distributors & Agencies in most of GCC, Middle East & North Africa in addition to other countries.

**Locally Al Makaan Supplies to Department Stores, Hotel Supply Companies, Caterers, Hotels, Flight Catering, Wedding Halls, Exhibitions Centres, Hospitals, Wholesalers, Hypermarket, Cafes and much more.**

Some of Our Key Customers in the Region:

Company Name	Category
Emirates Flight Catering Co L.L.C.	Flight Catering
ADNEC Services L.L.C	Catering & Hospitality
Dubai World Trade Center	Catering & Hospitality
Emirates Taste Catering Services Food L.L.C.	Catering & Hospitality
Imperial Catering	Catering & Hospitality
National Catering Company Limited WLL	Catering & Hospitality
National Corporation for Tourism & Hotels	Catering & Hospitality

Company Name	Category
Royal Catering Services L.L.C.	Catering & Hospitality
Abu Dhabi National Hotels Compass Middle East L.L.C.	Groups
Majid Al Futtaim Properties (LLC)	Groups
Meydan Group LLC	Groups
Wafi Hotels L.L.C	Groups
Homes R Us Trading L.L.C.	Groups
RNA Resources Group Limited	Groups
Landmark Retail Investment Co. LLC	Groups
Al Hamra Beach Resort LLC	Five Stars Hotels
Armed Forces Officer Club Hotel	Five Stars Hotels
Asiana Hotel	Five Stars Hotels
Bab Al Qasr Hotel	Five Stars Hotels
Bonnington Hotel And Residence DMCC	Five Stars Hotels
Danat Al Ain Resort	Five Stars Hotels
Dukes Dubai Hotel	Five Stars Hotels
Dusit Thani Dubai	Five Stars Hotels
Elite Byblos Hotel	Five Stars Hotels

Company Name	Category
Five Hotel	Five Stars Hotels
Five Hotel Jumeirah Village L.L.C.	Five Stars Hotels
Grand Millennium Al Wahda Hotel	Five Stars Hotels
Grand Millennium Dubai	Five Stars Hotels
Ibn Battuta Gate Hotel Dubai	Five Stars Hotels
Oasis Beach Tower	Five Stars Hotels
Sheraton Grand Hotel	Five Stars Hotels
Sofitel Abu Dhabi Corniche	Five Stars Hotels
Sofitel Hotel JBR	Five Stars Hotels
St. Regis Saadiyat Island Resort Abu Dhabi	Five Stars Hotels
Tamani Marina Hotel & Hotel Apartment	Five Stars Hotels
The H Hotel	Five Stars Hotels
The Oberoi Hotel	Five Stars Hotels
The Westin Abu Dhabi Golf Resort & Spa	Five Stars Hotels
Ain Al Khaleej Hospital	Hospitals
Al Zahra Pvt. Hospital Company	Hospitals
Amina Hospital LLC	Hospitals

Company Name	Category
Burjeel Hospital	Hospitals
Danat Al Emarat Women & Children's Hospital	Hospitals
Lifecare Hospital LLC	Hospitals
Abdullah Rashid Omran Hospital	Hospitals
Al Jimmi Hospital	Hospitals
Al Noor Hospital	Hospitals
Al Rahba Hospital	Hospitals
Al Wagan Hospital	Hospitals
City Hospital	Hospitals
Dr. Sulaiman Al-Habib Medical Center	Hospitals
Hatta Hospital	Hospitals
Healthpoint hospital	Hospitals
Mediclinic Hospitals L.L.C.	Hospitals
Rashid Hospital	Hospitals
Saif bin Ghubash Hospital	Hospitals
Saqr Hospital	Hospitals
Saudi-German Hospital	Hospitals



Company Name	Category
Sheikh Khalifa Medical City General Hospital	Hospitals
Tawam Hospital	Hospitals
Umm Al Quwain Hospital	Hospitals
Welcare Hospital	Hospitals
Kuwaiti Hospital	Hospitals
King's College Hospital	Hospitals
Gargash Hospital	Hospitals
Al Dhafra Hospital	Hospitals
NMC Royal Hospital	Hospitals
Nusret Saltbae Restaurant	Restaurants
The Acai Spot	Restaurants
Al Meera Group	Hypermarket
Family Food Centre	Hypermarket
LuLu Hypermarket	Hypermarket
Majid Al Futtaim Hypermarket - Carrefour	Hypermarket
Masskar Hypermarket	Hypermarket
Qatar Markets Company	Hypermarket

Company Name	Category
Monoprix	Hypermarket
Qatar Markets Company	Hypermarket
Saudia Hypermarket	Hypermarket
Al Aziziyah Boutique Hotel	Five Stars Hotels
Banana Island Resort- Antara	Five Stars Hotels
Crown Plaza West Bay	Five Stars Hotels
Crowne Plaza- Doha- The Business park	Five Stars Hotels
Doubletree By Hilton Doha Old town	Five Stars Hotels
Grand Hyatt Doha	Five Stars Hotels
Hilton Doha Hotel	Five Stars Hotels
Intercontinental DOha the City	Five Stars Hotels
Kempinski Residences & Suites	Five Stars Hotels
Marriott Marquis City Center Doha Hotel	Five Stars Hotels
Marsa Malaz Kempinski, The Pearl - Doha	Five Stars Hotels
Ritz-Carlton, Doha	Five Stars Hotels
St. Regis Doha Hotel	Five Stars Hotels
The TORCH Doha	Five Stars Hotels

### Company Name

The Westin Doha Hotel & Spa  
W DOHA HOTEL AND RESIDENCES  
Warwick Hotel  
Wyndham Grand  
Muaither Family Shopping Complex  
Murra Family Shopping

### Category

Five Stars Hotels  
Five Stars Hotels  
Five Stars Hotels  
Five Stars Hotels  
Supermarket  
Supermarket

## OUR BRANDS

Al Makaan Offers a Wide Variety of Hotelware and Homeware from a Selection of leading International Brands, as well as manufacturing in a selection of some of the world's best factories. We Export Directly from Our Factories to any place Worldwide, with Special Prices for distributors, Wholesale & Export Customers.



# TEST REPORTS

Our High Quality Products Meets SGS, TUV & ITS International Sanitary Standards. We are compliant with the latest International Regulation. We have recently obtained the Emirates Conformity Assessment Scheme Certificate (ECAS) for Our Melamine Items.





# ADDRESSES

## UNITED ARAB EMIRATES

### Head Office

#### **Al Makaan Trading DMCC**

JLT - Cluster F - HDS Tower,  
Office 1801

**Tel:** +971 4 4525 420

**Fax:** +971 4 4525 268

info@almakaan.com

### Dubai Showroom

#### **AL Makaan General Trading LLC**

Dubai - Deira - Al Khabaisi, Street,  
No. 8, DT Building, Shop No. 2

**Tel:** +971 4 225 4866

**Fax:** +971 4 225 4887

shop@almakaan.com

### Sharjah Shop

#### **Al Makaan Rest. Equip. & Supplies TR**

Corniche St. Falasi Bldg. 115

**Tel:** +971 6 56 36 367

**Mob:** +971 55 841 82 44

shjshop@almakaan.com

### Dubai Yiwu Market Shop

#### **Al Makaan General Trading FZE**

Jebal Ali, Yiwu Market, Block B,  
Shops No. F3324, G4309

**Tel:** +971 4 287 0805

**Tel:** +971 4 325 5582

yiwu@almakaan.com

# EXCLUSIVE DISTRIBUTORS

## QATAR

### Doha Agent Office & Showroom

#### **Al Makaan for Silverware Trading**

Al Wokair- Berkat Alawamer - Area 91- street 3100 - Building # 8,  
Doha, Qatar

**Tel:** +974 400 53520

[www.almakaan-doha.com](http://www.almakaan-doha.com)

[sales@almakaan-doha.com](mailto:sales@almakaan-doha.com)

## JORDAN

### Jordan Agent Office & Showroom

#### **Razeen for general supplies L.L.C**

Amman - Jordan

Al Sakhra Al Musharafa St., MK Building, 4th Floor, Office 11

**Tel:** +962 6 440 2285

[www.razeen-gs.com](http://www.razeen-gs.com)

[info@razeen-gs.com](mailto:info@razeen-gs.com)



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